

PNS FINANCING SCHEME APPLICATION FORM

SECTION 2 : PROPONENT / DIRECTORS / SHAREHOLDERS DETAILS

To be filled for each PROPONENT/DIRECTORS/SHAREHOLDERS (Please make additional copies of this Section)

Proponent(s):

*Name:

*IC No. (eg. : 791231145461) *Gender : Male
 Female

*Date of Birth:

 /

 /

*Marital Status: _____

*Nationality: _____

*Position in Company: _____

*Qualification: _____

Diploma Degree Masters PhD

Others : _____

*Job Title/Organisation/Company		*Year (eg. 1999–2002)
*Working Experience		
*Type of Business		*Year (eg. 1999–2002)
*Business Experience		

*Home Address: _____

Postcode: _____ City: _____

State: _____

*Home telephone no :

*Handphone no :

E-mail : _____

***Director(s) and Shareholder(s):**

No	Name	IC No. (791231145461)	Age	Position in Company	Ownership (%)**
1					
2					
3					
4					
5					

** If Director is not a Shareholder please leave 'Ownership' blank.

SECTION 3 : PROJECT COST AND UTILISATION OF FUND

Please fill in the appropriate Table based on Type of Financing

FRANCHISEE FINANCING				
No	*Items [All items are compulsory]	Capital By Proponent (RM)	PNS Financing Scheme (RM)	Total Amount (RM)
1	Franchise Fee			
2	Renovation			
3	Equipment			
4	Fittings and Fixtures			
5	POS System			
6	Professional fee (MRTA, Business Takaful Coverage, Legal & Admin Fee)			
7	Inventory			
8	Incorporation of Company			
9	Rental Deposit			
10	Security Deposit			
11	Other Deposit			
12	Working Capital (Only Salary & Rental up to 3 months)			
13	Cash Float			
14	Bank Guarantee			
	Others (Please add in below): [Only when apply]			
15				
16				
Total Project Cost				
Percentage of set-up cost				

FRANCHISOR FINANCING				
No	*Items [All items are compulsory]	Capital By Proponent (RM)	PNS Financing Scheme (RM)	Total Amount (RM)
1	M&A, Form 9,24 and 49 (from SSM)			
2	Form 3, Franchise Act 1998 (from MeCD)			
3	Disclosure Document & Franchise Agreement			
4	Audited Accounts – last 3 years			
5	Current Management Account			
6	Projected Profit & Loss (5 years)			
7	Projected Cashflow (monthly for 2 years) – detailed of fixed cost and variable cost			
8	Detail Expansion Plan (Target Opening Date & Location, Status Outlet i.e : COCO or FOFO or BOT)			
9	Quotation (Contractor or Supplier which relevant to the loan request)			
	Others (Please add in below): [Only when apply]			
10				
11				
Total Project Cost				
Percentage of set-up cost				

SECTION 3 : PROJECT COST AND UTILISATION OF FUND

Please fill in the appropriate Table based on Type of Financing

PRE-FRANCHISE FINANCING				
No	*Items [All items are compulsory]	Capital By Proponent (RM)	PNS Financing Scheme (RM)	Total Amount (RM)
1	M&A, Form 9,24 and 49 (from SSM)			
2	Franchise Readiness Audit & Due Diligence			
3	Audited Accounts – last 3 years			
4	Current Management Account			
5	Projected Profit & Loss (5 years)			
6	Projected Cashflow (monthly for 2 years) – detailed of fixed cost and variable cost			
7	Detail Expansion Plan (Target Opening Date & Location, Status Outlet i.e : COCO or FOFO or BOT)			
8	Quotation (Contractor or Supplier which relevant to the loan request)			
Others (Please add in below): [Only when apply]				
9				
10				
Total Project Cost				
Percentage of set-up cost				

CONTRACT FINANCING				
No	*Items [All items are compulsory]	Capital By Proponent (RM)	PNS Financing Scheme (RM)	Total Amount (RM)
1	Raw Materials			
2	Labour Charges			
3	Rentals			
4	Transportation			
Others (Please add in below): [Only when apply]				
5				
6				
Total Project Cost				
Percentage of set-up cost				

SECTION 4 : LOCATION DETAILS

***Outlet Address:** _____

 Postcode: _____ City: _____
 State: [select from list] _____

Outlet Type: Kiosk Mobile Pushcart
 Outlet Café Restaurant
 Others: _____

Outlet is located in: Shop Lots Shopping Mall
 Others: _____

Monthly Rental Amount (RM)

Max. customers capacity at one time: _____

Site Dimension: _____ square feet
(built-up area)

Type of Community: High income Low income
 Medium income

Type of Locality: City Town
 Suburban Rural

Neighbourhood: (within 2 km radius of outlet)
 Residential & Commercial
 Residential only Schools
 Commercial only Higher Education Inst. Industrial
 Others: _____

Type of business available: (within 200 meters of outlet)

Business Type	No. of Outlets
Food	
Retail/Trading	
Offices	
Factories	
Others: _____	

***Estimated population of the locality:** _____ ('000)
***Proportion of the population:** Malay: _____ (%) Chinese: _____ (%)
 Indian: _____ (%) Others: _____ (%)

***Competitor(s):**

No	Name of Competitor(s)	Business Concept	Products/Services
1			
2			
3			
4			

***Any other franchisee within 2 km radius from your outlet?** Yes. How many? _____ outlet(s)
 None

***Supporting Documents to be submitted (COMPULSORY):**

- | | | |
|----------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------|-------------------------------------------------------------------------|
| <input type="checkbox"/> Project Proposal | <input type="checkbox"/> PNS Application Checklist | <input type="checkbox"/> Franchisor Site visit Checklist |
| <input type="checkbox"/> Letter of Award | <input type="checkbox"/> Purchase order | <input type="checkbox"/> Valuation report / Sale and Purchase Agreement |
| <input type="checkbox"/> Quotation on Construction & Renovation i.e. Building, Mechanical, Electrical works & all Asset Purchase | <input type="checkbox"/> Statutory Declaration of Part A, B and C | <input type="checkbox"/> Softcopy of 5 years Financial Projections |

Thank you for submission. Please submit all the supporting documents to PNS at the following address within 7 days.

**PERBADANAN NASIONAL BERHAD
 Level 13A, Menara PNS
 Tower 7, Avenue 7, Bangsar South City
 No. 8, Jalan Kerinchi, 59200 Kuala Lumpur**